

## RESULTS (AND OTHER TYPICAL ELEMENTS) OF THE COMPANY DURING THE LAST FIVE FINANCIAL YEARS

(in euros)

| NATURE OF THE ITEMS  | Financial year<br>2009/2010 | Financial year<br>2010/2011 | Financial year<br>2011/2012 | Financial year<br>2012/2013 | Financial year<br>2013/2014 |
|--|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|
| CAPITAL AT THE END OF THE FINAN  | NCIAL YEARS                 |                             |                             |                             |                             |
| Registered capital   | 2,400,000                   | 2,400,000                   | 2,400,000                   | 2,400,000                   | 2,400,000                   |
| N° of ordinary shares  | 1,200,000                   | 1,195,528                   | 1,195,528                   | 1,195,528                   | 1,195,528                   |
| N° of shares with priority dividend<br>(with voting right)   | 0                           | 0                           | 0                           | 0                           | 0                           |
| Max. Number of shares to be created in the future  | 0                           | 0                           | 0                           | 0                           | 0                           |
| OPERATIONS AND RESULTS OF THE  | FINANCIAL YEA               | RS                          |                             |                             |                             |
| Turnover   | 60,516,653                  | 70,604,925                  | 69,691,424                  | 78,084,568                  | 55,578,975                  |
| The result before tax, employee, profit sharing and depreciation allowances and provisions               | 15,258,007                  | 16,284,707                  | 17,879,979                  | 22,718,418                  | 13,341,665                  |
| Tax on profits   | 4,598,045                   | 4,899,157                   | 5,425,116                   | 7,178,982                   | 3,768,208                   |
| Sum due for the profit sharing scheme for the financial year   | 1,225,742                   | 1,367,456                   | 1,547,438                   | 1,756,982                   | 878,258                     |
| Result after taxes, profit sharing and depreciation allowances and provisions                            | 8,719,366                   | 9,192,542                   | 9,981,128                   | 13,415,039                  | 8,131,674                   |
| Profit distributed   | 2,400,000                   | 2,630,162                   | 2,869,267                   | 4,005,019                   | 2,510,609                   |
| PROFITS PER SHARE  |                             |                             |                             |                             |                             |
| Result after taxes, profit sharing but before depreciation allowances and provisions                     | 7.86                        | 8.38                        | 9.12                        | 11.53                       | 7.27                        |
| Result after taxes, profit sharing and depreciation allowances and provisions                            | 7.27                        | 7.69                        | 8.35                        | 11.22                       | 6.80                        |
| Dividende allocated per share  | 2.00                        | 2.20                        | 2.40                        | 3.35                        | 2.10                        |
| PERSONNEL  |                             |                             |                             |                             |                             |
| Average workforce employed during the financial year   | 202                         | 214                         | 213                         | 217                         | 215                         |
| Total amount<br>of salaries paid   | 8,983,518                   | 9,870,194                   | 10,115,201                  | 10,286,597                  | 10,061,353                  |
| Amount of sums paid for fringe benefits during the financial year, (social security, social works, etc.) | 3,988,352                   | 4,317,189                   | 4,489,352                   | 4,613,266                   | 4,302,508                   |